

DOCUMENTER SYSTEM

The Documenter System is a desktop publishing system, capable of operating as a standalone, remote or network system. The Documenter System is comprised of a 6085 Professional Computer System and a 4045 Model 50 Laser CP printer. These items have been packaged so that they may be ordered by configuration. Each configuration consists of the items in the section titled "Common Hardware" plus the items listed in the description section for that configuration. **All hardware system configuration orders must include operating software.** Documenter is customer installable.

PRELOADED AND PRESTOCKED OPTION

Documenter order-to-install time may be shortened by ordering preloaded and prestocked Documenter Systems. Four hardware/software combinations are available for order taking using this method. The "Q" in the hardware configuration indicates that the order is a preloaded and prestocked configuration. **ALL THREE COMPONENTS (HARDWARE, PROPAK AND DOCUMENTER PROPAK SUPPLEMENT) MUST BE ORDERED AT THE SAME TIME.** The specified software packages in this matrix will be preloaded on the Documenter System (with VP Standalone) for customer convenience in addition to being delivered on floppy disk. Optional software may also be ordered, however it will not be preloaded but will be shipped on floppy disk for customer loading. Pricing (including Quantity Discounts and FSM) is the same for the "preloaded and prestocked" and non-"preloaded and prestocked" hardware configurations. Please refer to the appropriate section of this Price List for details.

DESCRIPTION	ORDER WITH THE FOLLOWING CONFIGURATIONS		
	HARDWARE	PROPAK	DOCUMENTER PROPAK SUPPLEMENT
DOC 20B, ProPak 20, Documenter ProPak Supplement 2	QDOC20B	43M-B	08P
DOC 20D, ProPak 40, Documenter ProPak Supplement 2	QDOC20D	45M-B	08P
DOC 40D, ProPak 80, Documenter ProPak Supplement 3	QDOC40D	49M-B	09P
DOC 80D, ProPak 80, Documenter ProPak Supplement 3	QDOC80D	49M-B	09P

HARDWARE ONLY

HARDWARE CONFIGURATION CODE	DESCRIPTION	PURCHASE QUANTITY DISCOUNT SCHEDULE*			
		1-2 UNITS	3-5 UNITS	6-10 UNITS	11 + UNITS
	<u>COMMON HARDWARE</u> 6085 Processor, Keyboard, (53D, 65D) Optical Mouse, 5¼" Floppy Disk Drive, (80D, 78D) Laser Print Board, (55D)				
DOC 10A	10Mb, 15" Display, 4045 Printer (70D, 63D, V33)	\$ 8,995.00	\$ 8,545.00	\$ 8,275.00	\$ 7,915.00
DOC 10B	10Mb, 19" Disp, 4045 Printer/Copier (70D, 64D, V31)	9,995.00	9,495.00	9,195.00	8,795.00
DOC 20A	20Mb, 15" Display, 4045 Printer (71D, 63D, V33)	9,995.00	9,495.00	9,195.00	8,795.00
QDOC 20B or DOC20B	20Mb, 19" Disp, 4045 Printer/Copier (71D, 64D, V31)	10,995.00	10,445.00	10,115.00	9,675.00
DOC 20C	20Mb, 15" Display, 4045 Printer, (71D, 63D, V33) PC Option Board, Mem Expan Board (77D, 69D)	10,995.00	10,445.00	10,115.00	9,675.00
QDOC 20D or DOC20D	20Mb, 19" Disp, 4045 Printer/Copier, (71D, 64D, V31) PC Option Board, Mem Expan Board (77D, 69D)	11,995.00	11,395.00	11,035.00	10,555.00
DOC 40C	40Mb, 15" Display, 4045 Printer, (72D, 63D, V33) PC Option Board, Mem Expan Board (77D, 69D)	12,495.00	11,870.00	11,495.00	10,995.00
QDOC 40D or DOC40D	40Mb, 19" Disp, 4045 Printer/Copier, (72D, 64D, V31) PC Option Board, Mem Expan Board (77D, 69D)	13,495.00	12,820.00	12,415.00	11,875.00
QDOC 80D or DOC80D	80Mb, 19" Disp, 4045 Printer/Copier, (73D, 64D, V31) PC Option Board, Mem Expan Board (77D, 69D)	15,995.00	15,195.00	14,715.00	14,075.00

*The Documenter System counts as two units in computing Quantity Discount Pricing.

SHIPPING / HANDLING CHARGES:

\$300.00 shipping/handling charge includes all Documenter ViewPoint Software packages, and all hardware (including optional) components which comprise a Documenter System.

XEROX SERVICE REPRESENTATIVE INSTALLATION OPTION:

One time charge of \$300.00 per Documenter System includes unboxing the system, the set-up of Xerox-serviced hardware options and components, running diagnostics, formatting the disk, and loading ViewPoint operating system software; does **NOT** include installation of ViewPoint or non-ViewPoint application software, software factoring, operator training on the equipment or software, or removal of packaging.

Bill Codes: Outright Purchase / Prepaid License = 5195, XEEP = 5191 Annual FSMA / Maintenance Charge = 5901
 3-Year FSMA = 5903, Term Lease = 5199 Term Lease Service = 5201.5

DOCUMENTER OPTIONAL HARDWARE

PRODUCT CODE	DESCRIPTION	PURCHASE QUANTITY DISCOUNT SCHEDULE			
		1 - 2 UNITS	3 - 5 UNITS	6 - 10 UNITS	11 + UNITS
Rigid Disk Drive Upgrade Kits					
59D	20 Mb Rigid Disk Drive Upgrade Kit ¹	\$ 2,200.00	\$ 2,090.00	\$ 2,020.00	\$ 1,935.00
60D	40 Mb Rigid Disk Drive Upgrade Kit ¹	3,700.00	3,515.00	3,400.00	3,255.00
61D	80 Mb Rigid Disk Drive Upgrade Kit ¹	6,200.00	5,890.00	5,700.00	5,455.00
Other Options					
69D	Memory Expansion Board (includes 512 Kb expansion to 1,664 Kb) ²	1,000.00	950.00	920.00	880.00
74D	Memory Expansion 512 Kb Kit ³	800.00	760.00	735.00	700.00
62D	Network Connection ⁴	300.00	285.00	275.00	260.00
9R205	4045 Stand	249.00	249.00	249.00	249.00

¹ Price includes hardware installation (running diagnostics, formatting the disk, and loading ViewPoint operating system software). Customer is responsible for saving data files, red disks, user desktops, and for reloading application software. A flat-rate credit allowance of \$300 for 10Mb Rigid Disk Drive (70D), \$550 for 20Mb (71D), and \$925 for 40Mb (72D) is applicable for the disk drive being replaced. The customer will retain the replaced drive.

² Only one Memory Expansion Board (69D) can be installed per 6085 Processor. Already included in configurations ending in **C** or **D**.

³ Up to four Memory Expansion 512 Chip Kits (74D) can be added to the Memory Expansion Board (69D).

⁴ Requires purchase of transceiver, drop cable, and 6085 VP NetCom (71E) software.

SUPPLY STARTER KIT

An initial supply of developer and toner will be shipped with the Documenter System. These will be billed to the customer at the pre-packed supply price in effect at time of installation (Referencing Numbers SR153 and 6R59).

OTHER SUPPLIES

- Paper, developer, and toner can be ordered from supplies catalog or by calling toll-free 1-800-822-2200 from anywhere in the continental United States.
- Available options include a 15" Antiglare Filter Screen (supply #9R88339).
- An optional floppy drive extension cable (supply #9R88356) is available to support placement of the 5¼" floppy disk drive on a desktop or tabletop.

FULL SERVICE MAINTENANCE

In order to qualify for a Full Service Maintenance (FSM) Agreement on Documenter System or Documenter Workstation components the customer must purchase the Full Service Maintenance Agreement for a Documenter System or Documenter Workstation. (Documenter Workstations are no longer available for new business orders.) The Full Service Maintenance Agreement for the Documenter System covers the following hardware components purchased from Xerox: 6085 system processor, memory, rigid disk drive, bit mapped display, keyboard, optical mouse, memory expansion board, floppy disk drive, PC option board, laser print option board, 4045 Laser CP Printer or Printer/Copier, and 4045 extended memory, as well as the optional 6085 memory expansion chip kits, and network connection. Full Service Maintenance Agreement for the Documenter Workstation covers all hardware components listed above except the 4045 Printer or Printer/Copier and the 4045 extended memory. Maintenance prices for the Preloaded and Prestocked option are the same as the non-Preloaded and Prestocked Documenter.

CONFIGURATION CODE	FULL SERVICE MAINTENANCE AGREEMENT* QUARTERLY CHARGE	
	ANNUAL CONTRACT	3-YEAR CONTRACT
DOCUMENTER SYSTEMS:		
DOC 10A OR 10B	\$ 405.00	\$ 300.00
DOC 20A, 20B, 20C, OR 20D	480.00	375.00
DOC 40C OR 40D	585.00	450.00
DOC 80D	765.00	525.00
DOCUMENTER WORKSTATIONS¹:		
WS 10A OR 10B	\$ 255.00	\$ 210.00
WS 20A, 20B, 20C, OR 20D	330.00	285.00
WS 40C OR 40D	435.00	360.00
WS 80D	600.00	450.00

* Maintenance contract must match hardware configuration (ie: hardware configuration DOC 40C requires ordering maintenance contract for DOC 40C).

¹ Documenter Workstations are no longer available for new business orders.

RIGID DISK DRIVE UPGRADE KIT INCREMENTAL QUARTERLY MAINTENANCE CHARGE

NEW DISK DRIVE SIZE	ANNUAL CONTRACT FROM EXISTING DISK DRIVE SIZE :			3-YEAR CONTRACT FROM EXISTING DISK DRIVE SIZE :		
	10MB	20MB	40MB	10MB	20MB	40MB
20MB (59D)	\$ 75.00	N/A	N/A	\$ 75.00	N/A	N/A
40MB (60D)	180.00	\$ 105.00	N/A	150.00	\$ 75.00	N/A
80MB (61D)	345.00	270.00	\$ 165.00	225.00	150.00	\$ 75.00

The rigid disk drive upgrade kit FSM must match that of the processor (ie: if the processor is not on FSM, then no FSM is available for the upgrade kit; if the processor is on an annual contract, then the upgrade kit must also be placed on an annual contract). The rigid upgrade FSM charge will begin 90 days after installation. This 90 days represents the warranty period of the rigid disk upgrade kit.

VIEWPOINT SOFTWARE PACKAGES FOR DOCUMENTER SYSTEMS

The following ViewPoint software packages are available when ordering a Documenter System. Printer software and fonts are also required for the Documenter if VP ProPak is selected and can be ordered via the Documenter Propak Supplements or by individual packages listed under Optional Software. The ViewPoint ProPak, DOC SW1, and ViewPoint Documenter ProPak Supplement software will be preloaded on the Documenter System for customer convenience in addition to being delivered on floppy disk. VP StandAlone will be preloaded unless the customer specifies VP NetCom or VP RemoteCom on the order² (except when the preloaded and prestocked option is indicated and only VP StandAlone is preloaded). If VP Netcom is indicated, 62D Network Connection must also be ordered. Other Optional ViewPoint application software may also be ordered, but will not be preloaded. See XDPS price list for optional DOS software.

SOFTWARE PACKAGE CONFIGURATION/ PRODUCT CODES	DESCRIPTION	PREPAID LICENSE FEE QUANTITY DISCOUNT SCHEDULE				QUARTERLY MAINTENANCE CHARGE ¹
		1-2 UNITS	3-5 UNITS	6-10 UNITS	11 + UNITS	
DOC SW1*	6085 ViewPoint, VP Document Editor,(75E, 97E-B) VP StandAlone, VP Local Laser Printing,(74E, 95G) VP Xerox Modern Fonts (screen) (88G-B)	\$ 900.00	\$ 855.00	\$ 825.00	\$ 790.00	\$ 27.00
43M-B	VP ProPak 20 (For contents, see below.) Includes floppy disks and documentation.	1,395.00	1,325.00	1,280.00	1,225.00	42.00
45M-B	VP ProPak 40 (For contents, see below.) Includes floppy disks and documentation.	2,195.00	2,085.00	2,015.00	1,930.00	66.00
47M-B	VP ProPak 60 (For contents, see below.) Includes floppy disks and documentation.	2,695.00	2,560.00	2,475.00	2,370.00	84.00
49M-B	VP ProPak 80 (For contents, see below.) Includes floppy disks and documentation.	3,195.00	3,035.00	2,935.00	2,810.00	96.00
DOC SW2	Product available for software maintenance renewal only.	N/A	N/A	N/A	N/A	54.00
DOC SW3	Product available for software maintenance renewal only.	N/A	N/A	N/A	N/A	60.00

* Required for the DOC 10A and 10B configurations, not available on any other configuration. Documenter ProPak Supplement is not required. VP Xerox Modern Fonts (300 DPI) 6-18 point is already included as part of VP Local Laser Printing (95G).

¹ Xerox Software Maintenance is mandatory for all Prepaid Software Licenses.

VIEWPOINT PROPAK SOFTWARE CONTENTS

PRODUCT CODE	DESCRIPTION	USE THESE PRODUCT CODES WHEN ORDERING
75E 71E 73E 74E	6085 Xerox ViewPoint 6085 VP NetCom ² 6085 VP RemoteCom ² 6085 VP StandAlone ²	
97E-B* 42L-B 95E-B 83E-B 94E-B	VP Document Editor VP Long Document Options VP Spelling Checker VP File Conversion of 860 Documents VP Local Draft Printing	VP ProPak 20 (Product Code 43M-B)
23H 87G-B 88G-B 89G-B 90G-B 92G-B	VP Standard Fonts VP Xerox Classic Fonts VP Xerox Modern Fonts VP Xerox Printwheel Fonts VP Terminal Fonts VP Helvetica Fonts	
72E 80E-B 96E-B 85E-B 87E-B 88E-B 89E-B 91G-B	6085 VP PC Emulation VP Data-Driven Graphics (Bar, Pie, Line) VP Spreadsheet VP File Conversion of ASCII Documents VP File Conversion of Lotus 1-2-3 Spreadsheet VP File Conversion of VisiCalc Spreadsheets VP File Conversion of WordStar Documents VP PC Emulation Fonts	VP ProPak 40 (Includes everything in VP ProPak 20) (Product Code 45M-B)
76E-B 93E-B 84E-B	VP Free-Hand Drawing VP List Manager VP File Conversion of 860 Record Files	VP ProPak 60 (Includes everything in VP ProPak 20 and 40) (Product Code 47M-B)
81E-B 86E-B 79E-B 99E-B 02G-B 03G-B	VP Equations VP File Conversion of Document Interchange Format VP Data Capture VP Terminal Emulation of IBM 3270 VP Terminal Emulation of TTY VP Terminal Emulation of DEC VT100	VP ProPak 80 (Includes everything in VP ProPak 20, 40 and 60) (Product Code 49M-B)

* Model designator **B** denotes 5 1/4" floppy disk software for the 6085 5 1/4" 360 Kb Floppy Disk Drive (78D).

² Only one of these can be used at a time. Changing this software package would require reloading most software on the machine.

VIEWPOINT DOCUMENTER PROPAK SUPPLEMENTS

SOFTWARE PACKAGE CONFIGURATION	DESCRIPTION*	PREPAID LICENSE FEE QUANTITY DISCOUNT SCHEDULE				QUARTERLY MAINTENANCE CHARGE ¹
		1-2 UNITS	3-5 UNITS	6-10 UNITS	11 + UNITS	
07P	Documenter ProPak Supplement 1 consists of: VP Local Laser Printing (95G) VP Modern Fonts (300DPI) (84J) VP Xerox Classic Fonts (300 DPI) ⁶ (85J)	\$ 750.00	\$ 710.00	\$ 690.00	\$ 660.00	\$ 24.00
08P	Documenter ProPak Supplement 2 consists of: Supplement 1, plus VP Printwheel Fonts (300 DPI) (87J) VP PC Emulation Fonts (300 DPI) (91J)	1,050.00	995.00	965.00	920.00	30.00
09P	Documenter ProPak Supplement 3 consists of: Supplement 2, plus VP Helvetica Fonts (300 DPI) (88J)	1,750.00	1,660.00	1,610.00	1,540.00	45.00

* All packages include floppy disks and documentation.

CONFIGURATION CHECK:

07P is NOT available for DOC configurations: 10A, 10B

08P is NOT available for DOC configurations: 10A, 10B

09P is NOT available for DOC configurations: 10A, 10B, 20A, 20B, 20C, 20D

OPTIONAL VIEWPOINT SOFTWARE

The following optional software will be delivered on floppy disk for customer loading. **THESE PACKAGES WILL NOT BE PRELOADED.** Only DOC SW1, ProPak, and Documenter ProPak Supplemental software packages will be preloaded.

PRODUCT CODE	DESCRIPTION	PREPAID LICENSE FEE QUANTITY DISCOUNT SCHEDULE				QUARTERLY MAINTENANCE CHARGE ¹
		1 - 2 UNITS	3 - 5 UNITS	6 - 10 UNITS	11 + UNITS	
Xerox ViewPoint						
71E	6085 VP NetCom ²	\$ 350.00	\$ 330.00	\$ 320.00	\$ 305.00	\$ 18.75
73E	6085 VP RemoteCom	350.00	330.00	320.00	305.00	18.75
72E	6085 VP PC Emulation ³	125.00	120.00	115.00	110.00	6.25
80E-B	VP Data-Driven Graphics (Bar, Pie, Line)	495.00	470.00	455.00	435.00	22.50
76E-B	VP Free-Hand Drawing	395.00	375.00	360.00	345.00	17.50
95E-B	VP Spelling Checker	195.00	185.00	175.00	170.00	8.75
81E-B	VP Equations	495.00	470.00	455.00	435.00	22.50
96E-B	VP Spreadsheet	195.00	185.00	175.00	170.00	8.75
93E-B	VP List Manager	295.00	280.00	270.00	255.00	13.75
81K-B	VP Office Accessories	125.00	120.00	115.00	110.00	6.00
42 L-B	VP Long Document Options	125.00	120.00	115.00	110.00	6.00
83E-B	VP File Conversion of 860 Documents	50.00	50.00	45.00	45.00	1.25
84E-B	VP File Conversion of 860 Record Files ⁴	50.00	50.00	45.00	45.00	1.25
85E-B	VP File Conversion of ASCII Documents	50.00	50.00	45.00	45.00	1.25
86E-B	VP File Conversion of Document Interchange Format	250.00	235.00	230.00	220.00	11.25
87E-B	VP File Conversion of Lotus 1-2-3 Spreadsheets ⁵	50.00	50.00	45.00	45.00	1.25
88E-B	VP File Conversion of VisiCalc Spreadsheets ⁵	50.00	50.00	45.00	45.00	1.25
89E-B	VP File Conversion of WordStar Documents	50.00	50.00	45.00	45.00	1.25
56N-B	VP Conversion of IBM DCA Documents	50.00	50.00	45.00	45.00	1.25
79E-B	VP Data Capture	250.00	235.00	230.00	220.00	11.25
99E-B	VP Terminal Emulation of IBM 3270	495.00	470.00	455.00	435.00	22.50
02G-B	VP Terminal Emulation of TTY	250.00	235.00	230.00	220.00	11.25
03G-B	VP Terminal Emulation of DEC VT100	250.00	235.00	230.00	220.00	11.25
01G-B	VP Terminal Emulation of Tektronix 4014	250.00	235.00	230.00	220.00	11.25
78E-B	VP CUSP Buttons	295.00	280.00	270.00	255.00	9.00
88K-B	VP Integrated Financial Mangement	395.00	375.00	360.00	345.00	12.00
Xerox ViewPoint Workstation Screen Fonts						
87G-B	VP Xerox Classic Fonts ⁶	\$ 50.00	\$ 50.00	\$ 45.00	\$ 45.00	\$ 1.25
89G-B	VP Printwheel Fonts	35.00	35.00	35.00	35.00	1.25
90G-B	VP Terminal Fonts	35.00	35.00	35.00	35.00	1.25
91G-B	VP PC Emulation Fonts	35.00	35.00	35.00	35.00	1.25
92G-B	VP Helvetica Fonts	50.00	50.00	45.00	45.00	1.25
Documenter Printer Fonts						
84J	VP Modern Fonts (300 DPI)	\$ 250.00	\$ 235.00	\$ 230.00	\$ 220.00	\$ 7.50
85J	VP Xerox Classic Fonts (300DPI) ⁶	250.00	235.00	230.00	220.00	7.50
87J	VP Printwheel Fonts (300DPI)	200.00	190.00	180.00	175.00	6.00
91J	VP PC Emulation Fonts (300DPI)	200.00	190.00	180.00	175.00	6.00
88J	VP Helvetica Fonts (300 DPI)	750.00	710.00	690.00	660.00	15.00

¹ Xerox Software Maintenance is mandatory for all Prepaid Software Licenses

² Requires Network connection (62D)

³ Requires PC Option Board (77D) and VP PC Emulation fonts (91G)

⁴ Requires VP List Manager (93E-B)

⁵ Requires VP Spreadsheet (96E-B)

⁶ Provides both Classic and Math Classic fonts

QUANTITY DISCOUNT PRICING

In order to qualify for quantity discount pricing, the following requirements must be met:

Hardware:

- Purchase Quantity Discount prices shall be based on the total quantity of Documenter Systems (DOC 10A, DOC 10B, etc.), 6085 (53D) and 8000 (T22, K91, K92, K93, N75) Processors ordered at one time and must be accepted by customer for delivery within 90 days following Xerox order acceptance.
- Outright Sale and Option to Purchase transactions may be combined on one order to determine the Hardware quantity discount level.
- In addition, Xerox offers quantity discount options on selected interfamily product configurations. Delivery requirements remain as stated above.
- Documenter Systems count as two units in the determination of Quantity Discount Level.

Software

- Prepaid License Fee Quantity Discount prices shall be based on the total quantity of Documenter Systems (DOC 10A, DOC 10B, etc.), 6085 (53D) and 8000 (T22, K91, K92, K93, N75) Processors ordered at one time and must be accepted by customer for delivery within 90 days following Xerox order acceptance. Documenter Systems count as two units in the determination of QD category.
- Outright Sale and Option to Purchase transactions may be combined on one order to determine the Software quantity discount level.
- Software licensed separately (not with processor) will receive single unit list prices.

EQUIPMENT TRADE-IN TERMS AND CONDITIONS

For trade-in Terms and Conditions, refer to "Equipment Trade-in Terms and Conditions for Information Processing/Network Systems" (Form 61435).

CUSTOMER TRAINING POLICY AND RATES

Self-paced training is provided in the documentation for the Documenter System. Training courses are available through Xerox Customer Education. Prices are set forth in the Customer Education catalog. Please see the Customer Support section of the Product Marketing Manual for a list of additional fee classes or call toll-free 1-800-445-5554 for a free catalog and registration information. All training will be conducted in accordance with Xerox policy in effect at the time of training.

EQUIPMENT DEFINITION

Documenter Systems and the component equipment listed herein are Newly Manufactured. Newly Manufactured refers to newly assembled equipment that may contain used components that have been reprocessed to ensure machine compliance with product performance and reliability specifications.

ETHERNET COMPONENTS

Each Documenter System connected to the Xerox Network Services (XNS) requires a transceiver and a drop cable. Pricing for these components is shown on the Ethernet Facilities Hardware Price List.

DURATION OF LIMITED EQUIPMENT WARRANTY

The duration of the Limited Warranty applicable to newly installed purchased Equipment is ninety (90) days. Notwithstanding any provision to the contrary contained in the Equipment Purchase Agreement, the Warranty shall commence 14 days after equipment shipment.

SEPARATE SOFTWARE LICENSE AGREEMENT

The Xerox Equipment Purchase Agreement is a separate agreement from any Software License Agreement pertaining to any applications software to be used in connection with the Equipment. A breach by Xerox of either the Equipment Purchase Agreement or the Xerox Software License Agreement, including, but not limited to, a breach of the warranty applicable to the Equipment or applications software, shall not constitute a breach of any other agreement between the parties.

ASSURED PERIOD OF FULL SERVICE MAINTENANCE (FSM) AVAILABILITY, AND GEOGRAPHIC SCOPE

The period of Assured FSM Availability shall be the number of years Xerox will provide FSM coverage for the Equipment, subject to Customer's acceptance to Xerox' FSM prices, terms and conditions, as modified from time to time by Xerox in accordance with the Xerox Equipment Full Service Maintenance Agreement. The services covered by FSM are available only at locations within the United States and its possessions where repair service for the Equipment is available to Customers.

Upon Expiration of the FSM period of Assured Availability, Xerox, at its sole discretion, may extend the availability of FSM for successive one year periods at the prices, terms, and conditions then in effect for the Annual FSM service. Xerox does not represent, however, that it will be able to maintain the Equipment in good working order, and the machine replacement provision does not apply to service beyond the Period of Assured Availability.

- A. NEW PURCHASE INSTALLATIONS - If the equipment is a new sale installation, FSM shall commence on the expiration of the Xerox Equipment purchase warranty ("Warranty Expiration Date") and shall be available for a five (5) year Period of Assured FSM Availability.
- B. PAST PURCHASE INSTALLATIONS - If the Equipment has been previously purchased and has not been subject to a Xerox FSM Agreement continually from the Xerox Warranty Expiration Date, FSM shall commence the first day of the month following Xerox' execution hereof and after inspection of the Equipment by Xerox, and its determination that the Equipment meets Xerox' standards for FSM coverage. If Xerox determines after inspection that such Equipment does not meet its FSM coverage standards, any necessary repair will be done to bring it to such standards. The inspection and any necessary repair will be performed on a Time and Materials basis at Customer expense. The Period of Assured FSM Availability shall commence upon Xerox acceptance of this Agreement and shall continue for (i) three (3) years following acceptance by Xerox or (ii) five (5) years commencing with the Warranty Expiration Date, whichever is longer.

TECHNICAL SERVICE SPACE REQUIREMENTS

Space requirements for service should allow the 6085 processor to be easily and safely withdrawn, with cables attached, into an area large enough to allow a person easy access to the rear of the unit. A two inch clearance on both sides and the rear of the 6085 processor is required for proper operation and ventilation. The top of the display should not be covered or blocked.

Access requirements for the 4045 are: rear: 3 inches for cooling; front: 2 feet for loading paper; right side: 2 feet for unloading output; moveable for service.

FSM TERMINATION CHARGES / LIQUIDATED DAMAGES TABLE

A. Customer shall pay monthly use charges for thirty (30) days from the effective date of notice of termination in addition to charges as stated in paragraph B. Charges shall remain the same for the remainder of the initial or renewal term in progress; charges for the period following the expiration date of initial or renewal term shall be at the prices, terms and conditions which would govern the renewal term.

Monthly Use Charge / Liquidated Damages Factor

B. Effective Date of Termination is within:	ANNUAL		3 YEAR	
	Initial	Renewal	Initial	Renewal
1st-6th month-----	3X	3X	7X	5X
7th-12th month-----	2X*	2X*	6X	4X
13th-18th month-----	n/a	n/a	5X	4X
19th-24th month-----	n/a	n/a	4X	3X
25th-30th month-----	n/a	n/a	3X	3X
31st-36th month-----	n/a	n/a	2X*	2X*

EXAMPLE: 3X MEANS 3 TIMES THE MONTHLY CHARGE.

* Or 1 month charge, including fractions thereof, if termination occurs in the last month of the contract term.

TIME AND MATERIALS SERVICE

Hourly Rates (8 a.m. to 5 p.m. weekdays) include a minimum charge of \$85.00 for one hour. Each additional 1 /10 hour or fraction thereof after one or more full hours, per Service Representative, shall be billed at \$8.50.

"After Hours" Rates (Monday through Friday, 5:00 p.m. to 8:00 a.m. and all hours of Saturday, Sunday and holidays) shall include a minimum charge of \$106.30 for one hour. Each additional 1 /10 hour or fraction thereof after one or more full hours, per Service Representative, shall be billed at \$10.63.

BILLING FREQUENCY

Hardware Maintenance - Charges are invoiced quarterly in advance.

Software Maintenance - Charges are invoiced quarterly in advance.